

# Committee Training Freshers 2023



native believe in a world where every student organisation can provide an amazing campus culture and help their students have the best time at university.

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### We're here to help



Whatever the query you have, please never hesitate to get in touch and I will be happy to help

#### Hannah Woodruff

Senior Customer Success Manager

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### **native** Events Platform

#### The native Admin Panel

This is where you will create events, list tickets and promote your events schedule.

This is also fully integrated with your MMS so that students can benefit from single sign on and you have access to reporting via MMS.

https://promoters.native.fm/

#### The native Scanning App

The native scanning app is free to download to your mobile device.

You can track sales, quickly scan in guests, view answers to questions, sell tickets in person and more using this app.



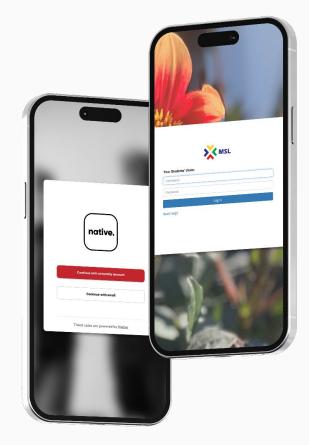
Add to Google Wallet

Integrations

# MSL integrations

Our MSL/native integration allows the following:

- Students can sign up and log into native via their university credentials
- Event listings and tickets are sent through to your existing MSL group page automatically
- List student-only and member-only tickets on native
- Send native ticket sale details to the Event ticket orders in MSL
- Send native ticket sales to the student account section in MSL

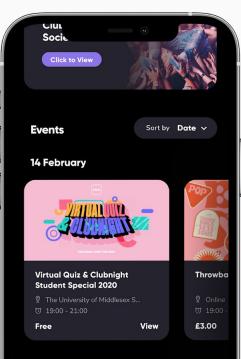


native



### Events

### **Event Listing**



**15 February** 



You can add lots of different information to your events and easily manage your events on the control panel.

- Event Date & Time
- Group Page Only
- Location In person or Online
- Event Types (Category, Genre, Tags, Artists)
- Description and Image
- Duplicate & Repeat events

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16 September

**Movie Night** 



Log in/Sign up



TC007, Park Campus, Cheltenham

Head down to Park Campus on Saturday 16th September for our SU Movie Night 🎇

#### FREE EVENT!

Bean bags and chairs provided but we suggest bringing cushions and blankets for an extra comfortable evening!

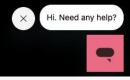
SU bar will be open and snacks provided 🍿

Keep an eye on our Instagram for a poll to help us pick a film @uogstudentsunion





+ Follow organiser





### Tickets

### **Ticket Creation**

Free or paid, ticketing is full of features to help make booking attendance to events easier and better for students. Native allows you to:

- Automate Capacity Tracking
- Add Ticket Questions
- Enable Promo Codes
- Allow Ticket Transfers
- Set Student & Member Only
- Control Ticket Visibility e.g. on sale date or sold out

#### Festival 2021 🖃 14 - 15 Feb 🔞 10:00 - 01:00 💩 Strathclyde SU See More Tickets Ticket Type Price Qty. Free Entry Ticket Free 020 000 General Admission £5.00 V.I.P Ticket & T-shirt £15.00 000 Order Summary You're Paying 2 x Free Entry Ticket Free Get Tickets By purchasing you accept the terms of service and have read the privacy policy

Student



### **Ticket Purchase**

- A simple and speedy check out process for students
- Confirmation email sent to user
- Tickets also accessible via the native account
- Master Pass is a unique QR code that can be downloaded to mobile wallets

			no
Hi A	Adam,		
You're re	eady to go!		
	to calendar		
Your MasterPass Ad this digital past to your Apple or Google walk use in place of all your regular event tietetal theirs this liket augus accessible all dires means you won't need to comilate all your future purchased toket purchases separately. Add MasterPass	ng u	<i>(</i> )	
Order Summary			
Adam Reeves	Order #1072500031 - 12	February 2020	
	Order #1072500031 - 12	February 2020 £15.00	
2x Tyler, the Creator General Admission	Order #1072500031 - 12		
Adam Reeves 2x Tyler, the Creator General Admission 1x Faye Webster LIVE Second Release		£15.00 £35.00	
2x Tyler, the Creator General Admission	Subtotal	£15.00 £35.00 £30.00	
2x Tyler, the Creator General Admission		£15.00 £35.00	
2x Tyler, the Creator General Admission	Subtotal	£15.00 £35.00 £30.00	
2x Tyler, the Creator General Admission	Subtotal Booking Fees	£15.00 £35.00 £30.00 £1.00	

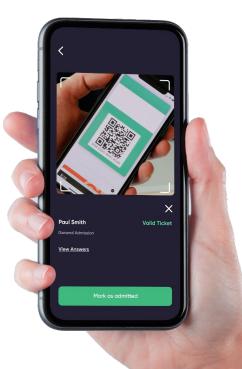
### Attendance

### Native Scanning App

Available for both iOS and Android, is a free tool that allows you to keep track of attendance at your events. You can scan tickets, see real-time attendance analytics, and record who attended after the event finishes.

Once you have activated your account, your login details will work with the scanning app!





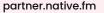
partner.native.fm

Feature Spotlight

### **Customer Service**

We have a dedicated customer service team who provide out of hours support to students through freshers.

Any user can contact a member of our team via live chat or email with any queries they may have.



 Support
 >
 >

 Dean Customer Support
 Ib
 Ib
 Ib

 Dean
 Ib
 Ib
 Ib
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 Dean
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 Ib
 Lacidentally deleted the email with my ticket. Can you help?
 Ib
 I



Received a lovely email stating my issue had been sorted, great service

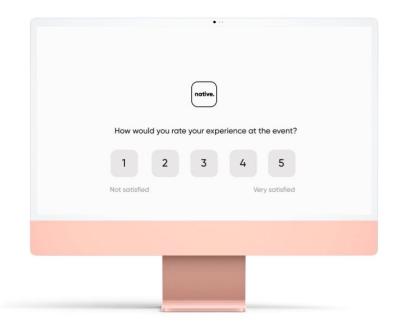
Very quick response, sorted my problem quickly & efficiently

Highly punctual, positive replies

Type a message here...

### **Feedback Surveys**

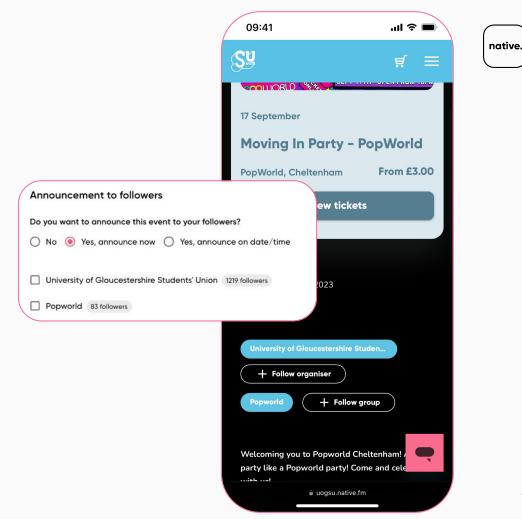
- Allow you to gather valuable insights into how students feel about the events you run.
- Set up at event creation and toggle on or off
- Delivered as automated emails, sent the morning after the event.
- They include a thank-you-for-attending message, capture a satisfaction score question in the body of the email, which also links out to a more detailed online survey.
- Survey data can then be found within the event details, where you'll be able to track metrics such as NPS score, CSAT score and reply rate as well as see all individual feedback responses.



### Following

Following is a free marketing tool for you to let your followers know about events you have coming up.

Students will always have the ability to unfollow so your followers will be your most engaged users and a group you can build during freshers to encourage loyalty.



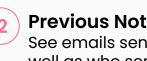
### Notifications



#### **New Notification**

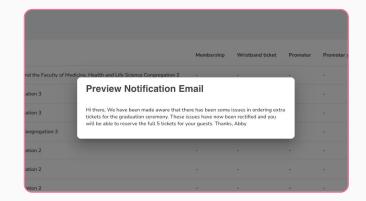
Customisable email to your chosen group of users

Send to:			
Event Ticket Holders	Membership Holders	Wristband Ticket Holders	Followers
Select Event			
Message:			
Subject *			



#### **Previous Notifications**

See emails sent in the past as well as who sent them



Notifications are a quick and effective way to alert your chosen group of users out of four groups about service notifications such as a location change or event entry point

# Ticket Transfers

Ticket Transfer allows users to send one or more tickets to other users directly

You can select which ticket types you want to enable transfers on and also choose where or not its available (e.g. only when tickets have sold out) giving you great control over the process.

	12:22
	< 0 ~ ~ ~
	native.fm To: adamreeves@native.fm >
	Claim your ticket from Dean
	Claim
Tickets	$\bigcirc$
FAQ's here (	native.
icket Transfer 🔁	
	Hi Adam,
1x Standard Standing Ticket (1 of 3)	Dean has sent you 1 ticket for Football Team End of Season Awards - Summer 2023 .
Football Team End	Click the button below to officially claim your ticket.
of Season Awards	
III 14 - 15 May ① 13:00 - 01:00 ▲ Campus Venue	Claim My Ticket
Ticket Amount	If you require any help for this process please con-
Ticket Amount	tact support.
	Ticket sales are powered by Native
Transfer 1 Tickets to	
adamreeves@native.fm	
🔁 Transfer Ticket	

native.

### **Tracking Links**

It's easier than ever before to report on the effectiveness of your promotional activity with tracking links.

For each event, you'll be able to understand the number of visits and sales - and revenue generated through each marketing tactic.

**Tracking Links Video Tutorial** 

I tracking I	link					Revenue tickets so		
Event						£2049.50		
Type to	search							
ID	Event	URL	No. of visits	No. of tickets sold	Revenue of tickets sold	No. of sales for other events	No. of tickets sold for other events	Reve
4562	Freshers Party 2023	www.freshersp	892	812	£2049.50	393	1731	£104
4561	Summer Disco	www.summerdi	823	618	£1939.30	542	1934	£103
4560	Acoustic	www.acousticw	781	527	£9203.20	323	3104	£89'
4559	Campus Meet Up	www.campusm	163	92	£203.92	83	103	£104
4558	DnB Summer	www.dnbsum	932	863	£9303.62	831	939	£73
4557	End of Year Summ	www.endofyeat	949	837	£10930.50	931	1023	£84

# Training Links

### **Platform Training**

**On-Demand Videos:** 

🖉 native Platform Intro, Activation and Dashboard

Creating Your First Event on Native

🖉 native Scanning App

Written Tutorials:

🖉 native Knowledge Centre

# Thank you



